

Study Assignment

Leitax Case

1. Based on the description of planning system before the Redesign Project which function or individuals should be held responsible for the planning problems in FY 2002? In FY 2004?
2. Assess the consensus forecasting process (CFP) used at Leitax.
3. Based on the description in the text and the evidence in Exhibits 6 and 9, what went wrong with the SF6000 forecast?
4. What are the core elements of the CFP that Fowler and McMillan should strive to maintain?
5. How, if at all, would you recommend the process be improved?